



#CleanUpTheMess



Blog: LinkedIn.com/in/markpew **Twitter:** @RxProfessor







Mark Pew, Senior Vice President, PRIUM

- 35+ years in P&C, 20+ years in Work Comp
- Created PRIUM's award-winning Chronic Pain Intervention Program in 2003, Intervention Triage in 2010, Texas Closed Formulary turnkey in 2011, Centers with Standards in 2012, TaperRx in 2014
- From March 2012 thru December 2017 ...
 - 470 presentations, 36,974 people, 41 states + DC
 - 20 national webinars
- Published and quoted in CLM Magazine, Risk & Insurance, Business Insurance, WorkCompCentral, WorkCompWire, Insurance Thought Leadership, etc
- IAIABC Medical Issues Committee, SIIA Work
 Comp Committee, CompSense Pharmacy group in CA (chairman) & NY
- 2016 & 2017 Best Blog recipient
- 2016 Magna Comp Laude recipient
- 2017 IAIABC Samuel Gompers award

We Created a Mess

The Drug Problem

A perfect storm in the mid 1990's ...

- Under treating pain / opioid phobia (?)
- Launch of OxyContin, normalizing opioids
- Pain added as the Fifth Vital Sign
- Press Ganey patient satisfaction surveys
 - More recently ... healthgrades.com, vitals.com, etc.

The Drug Problem

- 1999-2014 Drug overdoses nearly tripled
- 2014 47,055 drug overdose deaths
 - 61% (28,647) involved opioids
- 2015 52,404 drug overdose deaths
 - 63% (33,091) involved opioids
- 2016 64,070 drug overdose deaths
 - Synthetic opioids excluding methadone (20,145), heroin (15,446), natural and semi-synthetic opioids (14,427), methadone (3,314)

READ: https://www.cdc.gov/mmwr/volumes/65/wr/mm655051e1.htm
https://www.cdc.gov/nchs/data/health_policy/monthly-drug-overdose-death-estimates.pdf

The Drug Problem

- OxyContin (oxycodone) 1.5 MED
 - 77 major drug interactions, 696 moderate, 3 minor
 - Be sure you check if they're also taking ...
 - Ambien (zolpidem)
 - baclofen
 - Celebrex (celecoxib)
 - clonazepam
 - Cymbalta (duloxetine)
 - furosemide
 - lisinopril
 - Lyrica (pregablin)
 - Neurontin (gabapentin)
 - trazodone
 - Xanax (alprazolam)
 - DO NOT use alcohol or medications that contain alcohol while receiving treatment with oxycodone!

www.drugs.com

Opioid on-label uses: Before/during/<u>immediately</u> after surgery, cancer, AIDS patients, end-of-life care

Heroin use is part of a larger substance abuse problem.

Nearly all people who used heroin also used at least 1 other drug.

Most used at least 3 other drugs.

Heroin is a highly addictive opioid drug with a high risk of overdose and death for users.

People who are addicted to...









are 7 x

3x

15x

40x

...more likely to be addicted to heroin.



Image from Clewiston, FL Police Dept showing lethal doses of heroin, fentanyl, and carfentanil.



The 5mg Curl

https://www.linkedin.com/pulse/5mg-curl-mark-pew

#BioPsychoSocial

Pain: A physical sensation, a warning signal telling you that something is going on in your body

VS.

Suffering: The meaning your brain assigns to the pain signal

- Merriam-Webster: "to become worse because of being badly affected by something"
- Suffering, in some cases, is a <u>choice</u>

Bio Psycho Social

What happens

- ... between the ears
- ... and at home

is as important as what is physically wrong with the body

After Pain "Killers"?

• **R**x

NSAID, TCA/SNRI, anti-convulsant, topical

Non-Rx

- Ice and heat
- Active exercise, deep breathing
- Healthy diet and nutrition
- Physical & psycho therapy, chiropractic
- Mindfulness, Yoga, Tai Chi, biofeedback



Attitudinal

- Individual responsibility
- Better lifestyle choices
- Mentors / accountability
- Engagement rather than passivity



The Patient

- Life changes
 - Sleep, nutrition, activity
- Attitudes
 - #NotDisabled
- Locus of Control
 - Resiliency

The Physician

- Education
 - Themselves & patients
- Due Diligence
 - Checklists and databases
- Trial and error
 - Alternative or the "new" Mainstream

The Payer

- Pay me now ... Pay me later
 - Big picture viewpoint
- Resource allocation
 - Identify when/how to invest
- IWAPT
 - Change the cynicism

Actionable Recommendations

- Encourage family, friends and co-workers to strategically analyze the risks vs. benefits of all their healthcare choices
 - Be an educated consumer
- Remove the stigma of psychosocial considerations and honestly address issues that complicate care
 - Make the hard choices
- Help #CleanUpTheMess by encouraging healthier lifestyle choices that rely on personal resilience, not somebody or something else
 - Mind over matter

#CleanUpTheMess





Mark RxProfessor Pew Senior Vice President (678) 735-7309 Office

mpew@prium.net

Blog: LinkedIn.com/in/markpew

Twitter: @RxProfessor

Who is Mark Pew? http://bit.ly/2kqnBc0